

Table 2.1. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2007 and 2006

[Estimates are based on data from the 2007 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.1A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as		Percent Distribution of E-commerce Sales
		2007		2006				Percent of Total Sales		
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2007	2006	2007
42	Total Merchant Wholesale Trade Excluding MSBOs ²	4,150,455	689,319	3,880,751	639,292	6.9	7.8	16.6	16.5	100.0
423	Durable goods	1,997,552	283,425	1,929,281	264,487	3.5	7.2	14.2	13.7	41.1
4231	Motor vehicles and automotive equipment	324,957	102,303	324,924	97,861	(Z)	4.5	31.5	30.1	14.8
4232	Furniture and home furnishings	65,548	7,465	66,019	7,163	-0.7	4.2	11.4	10.8	1.1
4233	Lumber and other construction material	129,267	6,002	144,954	5,848	-10.8	2.6	4.6	4.0	0.9
4234	Professional and commercial equipment and supplies	344,740	83,604	324,274	76,494	6.3	9.3	24.3	23.6	12.1
42343	Computer equipment and supplies	175,143	54,534	161,997	51,342	8.1	6.2	31.1	31.7	7.9
4235	Metals and minerals, excluding petroleum	162,289	3,779	156,560	3,476	3.7	8.7	2.3	2.2	0.5
4236	Electrical goods	311,441	35,746	293,999	35,348	5.9	1.1	11.5	12.0	5.2
4237	Hardware, plumbing and heating equipment	88,890	9,650	90,721	8,302	-2.0	16.2	10.9	9.2	1.4
4238	Machinery, equipment and supplies	329,983	12,148	313,046	10,865	5.4	11.8	3.7	3.5	1.8
4239	Miscellaneous durable goods	240,437	22,728	214,784	19,130	11.9	18.8	9.5	8.9	3.3
424	Nondurable goods	2,152,903	405,894	1,951,470	374,805	10.3	8.3	18.9	19.2	58.9
4241	Paper and paper products	92,809	14,644	90,976	13,274	2.0	10.3	15.8	14.6	2.1
4242	Drugs, drug proprietaries and druggists' sundries	358,632	(S)	347,012	(S)	3.3	(S)	(S)	(S)	(S)
4243	Apparel, piece goods, and notions	120,315	28,766	117,801	26,878	2.1	7.0	23.9	22.8	4.2
4244	Groceries and related products	501,127	52,594	448,820	45,324	11.7	16.0	10.5	10.1	7.6
4245	Farm-products raw materials	171,962	(S)	130,801	5,431	31.5	(S)	(S)	4.2	(S)
4246	Chemicals and allied products	95,126	4,921	89,559	4,410	6.2	11.6	5.2	4.9	0.7
4247	Petroleum and petroleum products	491,834	(S)	426,094	9,994	15.4	(S)	(S)	2.3	(S)
4248	Beer, wine, and distilled beverages	100,894	3,327	96,440	3,367	4.6	-1.2	3.3	3.5	0.5
4249	Miscellaneous nondurable goods	220,204	27,706	203,967	22,437	8.0	23.5	12.6	11.0	4.0

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see <http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf>.

(Z) Estimate is less than 0.05%.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html>.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2007 Annual Wholesale Trade Survey